



## Lesson Plan

**Program: MBA Semester: 4th SEMESTER Course Code: KMBN IB05 Course Name: INTERNATIONAL TRADE LAW**

**Course Objectives** International Trade Law has two objectives: public and private.

**(CO1):** The public aspect deals with the harmonization and coordination of national commercial policies

**(CO2):** Private aspect seeks to provide a legal framework for International commercial transactions between individuals belonging to different nationalities. This course covers both public and private aspects.

**Session Duration:** 60 minutes

**Participants:** MBA 4th SEM STUDENTS

### Entry-level knowledge and skills of students

- i. Basics of International trade
- ii. Basics of law and several enactments by legislature for promoting international trade

### Equipment required in Classroom/ Laboratory/ Workshop

- i. Projector
- ii. Whiteboard
- iii. WIFI
- iv. Audio
- v. PC

### Assessment Schemes

S. No.	Criteria	Marks (150)
1	AKTU End Term Examination	100
2	Internal Evaluation Scheme	50
2(a)	Class Tests	30
2(a)(i)	Class Test-I	15
2(a)(ii)	Class Test-II	15
2(b)	Teacher Assessment (Continuous Evaluation)	20



2(b)(i)	Attendance	5
2(b)(ii)	Case Study/Topic Based Presentation	5
2(b)(iii)	*GD	10
	*MCQ Based Assignment	2

**Course Outcomes** (starting with action-oriented observable and measurable

verb) **(CO1):** Understand the objectives and functioning of WTO

**(CO2):** Review and apply the various WTO agreements for effective international trade.

**(CO3):** Analyze the forces that shape international commercial laws.

**(CO4):** Understand and evaluate the export-import policy in India.

**(CO5):** Analyze the recent challenges in international trade and the role of international institutions.

L. No.	Topics	Sub Topics	Date of Implementation	Pedagogy	CO-Covered	Faculty Sign	HoD's Remark with Date
<b>Unit - 1</b>							
1.	The World Trade Organization-Part 1	Introduction to International trade and the law of the WTO, Sources of WTO Law, Basic rules and principles of WTO Law, Institutional structure of the WTO,		Lecture,	CO1		
2.	The World Trade	Economic Theories of free		Lecture,	CO1		



	Organization-Part 1	trade-Absolute Advantage theory; Comparative Advantage theory; Huckster–Ohlin theory; Leontief Paradox and New trade theory,					
3.	The World Trade Organization-Part 1	Evolution of GATT as a trading institution and transition of GATT to WTO; Marrakesh Agreement,		Lecture,	CO1		
4.	The World Trade Organization-Part 1	Evolution of GATT as a trading institution and transition of GATT to WTO; Marrakesh Agreement,		Lecture,	CO1		
5.	The World Trade Organization-Part 1	WTO Dispute Settlement challenges,		Lecture,	CO1		
6.	The World Trade Organization-Part 1	Principles of Nondiscrimination-Most favored nation treatment		Lecture,	CO1		



7.	The World Trade Organization-Part 1	National treatment obligation		Lecture,	CO1		
8.	The World Trade Organization-Part 1	Dumping-Anti-dumping Measures		Lecture,	CO1		
<b>Unit - 2</b>							
9.	The World Trade Organization-Part 2:	WTO jurisprudence on TBT and SPS Agreements-Agreement on Sanitary and Phy, what is the difference between sanitary and phytosanitary, obligations in financial services, Telecommunication services, India and the GATs.		Lecture,	CO2		
10.	The World Trade Organization-Part 2:	WTO and environment protection, General Agreement on Trade in Services (GATs) - Meaning of trade in services, General obligations, Specific		Lectures,	CO2		
11.	The World Trade	Trade-Related Aspects of		Lectures,	CO2		



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	Organizational-Part 2:	Intellectual Property Rights (TRIPs),					
12.	The World Trade Organizational-Part 2:	IPRS covered by TRIPs,		Lectures,	CO2		
13.	The World Trade Organizational-Part 2	Indian response to the TRIPs,		Lectures,	CO2		
14.	The World Trade Organizational-Part 2:	Agreement on Agriculture,		Lectures,	CO2		
15.	The World Trade Organizational-Part 2:	Indian response to the TRIPs, Agreement on Agriculture,		Lectures,	CO2		
16.	The World Trade Organizational-Part 2:	Trade Related Investment Measures (TRIMS)		Lectures,	CO2		
<b>Unit - 3</b>							
17.	Transnational, Transactions and Resolution:	Transnational Commercial Laws: Meaning and scope of Transnational Commercial Law,		Lecture,	CO3		
18.	Transnational, Transactions and Resolution	Sources of Transnational Commercial Law, Movement towards unification of national commercial laws. UNIDROIT and UNCITRAL,		Lecture,	CO3		



19.	Transnational, Transactions and Resolution	International Carriages- Carriage of goods by sea; Carriage by air; Multimodal transportation, International Sales of goods, The role of International Chamber of Commerce in the development of Transnational Commercial Laws;	Lecture,	CO3		
20.	Transnational, Transactions and Resolution	Uniform Customs and Practices on Documentary Credits.	Lecture	CO3		
21.	Transnational, Transactions and Resolution	International Commercial Arbitration. UNCITRAL	Lecture,	CO3		
22.	Transnational, Transactions and Resolution	Model Law on International commercial arbitration. Indian	Lecture	CO3		
23.	Transnational, Transactions and Resolution	Arbitration and Conciliation Act, 1996;	Lecture	CO3		
24.	Transnational, Transactions and Resolution	Enforcement of foreign arbitral awards	Lecture	CO3		



25.	Introduction to Law and Policy of Export-Import Trade in India:	Foreign Trade Development and Regulation) Act, 1992. Foreign Exchange Management Act, 1999. .		Lecture	CO4		
26.	Introduction to Law and Policy of Export-Import Trade in India:	Special Economic Zones and		Lecture,	CO4		
27.	Introduction to Law and Policy of Export-Import Trade in India:	. International trade.		Lecture	CO4		
28.	Introduction to Law and Policy of Export-Import Trade in India:	Law relating to Customs Act, 1962.		Lecture	CO4		
29.	Introduction to Law and Policy of Export-Import Trade in India:	Foreign Investment in India-Liberalization in the nineties		Lecture	CO4		
30.	Introduction to Law and Policy of Export-Import Trade in India:	Foreign Investment Promotion Board.		Lecture	CO4		



31.	Introduction to Law and Policy of Export-Import Trade in India:	Current issues relating to foreign direct investment.		Lecture	CO4		
32.	Introduction to Law and Policy of Export-Import Trade in India:	The industries (Development and Regulation) Act and its application		Lecture,	CO4		
<b>Unit - 5</b>							
33.	The recent challenges and proposed amendments by third world.	The recent challenges		Lecture	CO5		
34.	Role of SAARC and BRICS	SAARC and BRICS		Lecture	CO5		
35.	Role of SAARC and BRICS	Economic Theories of free trade-Absolute Advantage theory		Lecture	CO5		
36.	Role of SAARC and BRICS	Comparative Advantage theory;		Lecture	CO5		
37.	Role of SAARC and BRICS	Multimodal transportation, International Sales of goods,		Lecture	CO5		
38.	Role of SAARC and BRICS	Carriage by air;		Lecture	CO5		
39.	Role of SAARC and BRICS	International Carriages- Carriage of goods by sea;		Lecture	CO5		





40.	Role of SAARC and BRICS	Huckster–Ohlin theory; Leontief		Lecture	CO5		
<b>Revision</b>							
41.							
42.							
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48.							

**Text Books:**

Chuah J., Law of International Trade, Edition : 5<sup>th</sup>, South Asian Edition 2017,

Jain KS. Jain AV., Foreign Trade - Theory, Procedures, Practices and Documentation

**Reference Books:**

MYNENI SR., International trade law

Goel H., International Trade Law,

VIJ N., International Trade Law

**Journals:** Singh, S. (2014), “Analysis of Trade Before and After the WTO: A Case Study of India”, Global Journal of Finance and Management, Vol. 6, No.8, pp. 801-808, Retrieving date-24-04-22

**Electronic Database:** [http://ripublication.com/gjfm-spl/gjfmv6n8\\_17.pdf](http://ripublication.com/gjfm-spl/gjfmv6n8_17.pdf)