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Knowledge Park-II, Greater Noida (U.P.)



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MANGALMAY INSTITUTE OF MANAGEMENT & TECHNOLOGY

### ADD-ON CERTIFICATION COURSE ON

ADVANCED EXCEL

From

12th - 30th November, 2018 in Seminar Hall

Convener: Mr. Bharat Gahlot, Faculty, MIMT

For MBA 3<sup>rd</sup> Semester

Resource Person

MR. JAYANT Trainer, TDF Consultant

www.mimt.org | Plot No. 8 & 9. Knowledge Park-II, Greater Noida, Delhi-NCR, India



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Knowledge Park-II, Greater Noida (U.P.)

Date: 9th November, 2018

#### **NOTICE**

This is to inform all MBA  $3^{rd}$  Semester students that an activity Add-on Certification "Advanced excel" is organized on  $12^{th} - 30^{th}$ November 2018. The activity convener is Mr. Bharat Gahlot, Faculty, MIMT.

It is mandatory for the students register for the add-on and be in formals.

Director

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**MIMT** 

Annexure:

Syllabus

Schedule

CC to:

Head of Department

All Faculty members

All Students

Notice Board

Office File



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#### **SYLLABUS**

### ADVANCED EXCEL COURSE

Course Code: MMAC04

#### Learning Objectives:

This Advanced Microsoft Excel training course is designed for students to gain the skills necessary to use pivot tables, audit and analyze worksheet data, utilize data tools, collaborate

with others, and create and manage macros. **Duration: 30 hours** Course Outline: Advanced Excel Course - Overview of the Basics of Excel □Customizing common options in Excel ☐ Absolute and relative cells □ Protecting and un-protecting worksheets and cells Advanced Excel Course - Working with Functions ☐ Writing conditional expressions (using IF) ☐ Using logical functions (AND, OR, NOT) 60 ☐ Using lookup and reference functions (VLOOKUP, HLOOKUP, MATCH, INDEX) ☐ VlookUP with Exact Match, Approximate Match ☐ Nested VlookUP with Exact Match ☐ VlookUP with Tables, Dynamic Ranges ☐ Nested VlookUP with Exact Match ☐ Using VLookUP to consolidate Data from Multiple Sheets **Advanced Excel Course - Data Validations** ☐ Specifying a valid range of values for a cell ☐ Specifying a list of valid values for a cell Greater Moida



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□ Spe	cifying custom validations based on formula for a cell
•	Advanced Excel Course - Sorting and Filtering Data
□ Sor	ting tables
□ Usi	ng multiple-level sorting
□ Usi	ng custom sorting
□ Filt	ering data for selected view (AutoFilter)
□ Usi	ng advanced filter options
•	Creating Pivot Tables
	rmatting and customizing Pivot tables
□ Us	ing advanced options of Pivot tables
□ Piv	rot charts
□ Со	nsolidating data from multiple sheets and files using Pivot tables
□ Us	ing external data sources
□ Us	ing data consolidation feature to consolidate data
□ Vie	ewing Subtotal under Pivot
•	Advanced Excel Course - Data Validations
□ Sp	ecifying a valid range of values for a cell
□ Sp	ecifying a list of valid values for a cell
□ Sp	ecifying custom validations based on formula for a cell
•	Advanced Excel Course - Charts
□ Us	ing Charts
	rmatting Charts
□ Us	ing 3D Graphs
□ Us	ing Bar and Line Chart together
□ Us	ing Secondary Axis in Graphs  I reado!  Adangely y institute of the readoury.



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- ☐ (Data Modified in Excel, Chart would automatically get updated)
  - Advanced Excel Course Working with Reports
- Creating subtotals
- ☐ Multiple-level subtotal

#### **SCHEDULE**

Session	Content	Session Timing	Date
1.	Advanced Excel Course - Overview of the Basics of Excel  • Customizing common options in Excel  • Absolute and relative cells  • Protecting and un-protecting	3 pm to 5 pm	12 <sup>th</sup> Nov. 2018
	worksheets and cells		10/12/ 0010
2.	<ul> <li>Logical Functions</li> <li>If function</li> <li>How to fix errors -if errors</li> <li>Nested if</li> <li>Complex if and or function</li> </ul>	3 pm to 5 pm	13 <sup>th</sup> Nov, 2018
3.	<ul> <li>Using logical functions (AND, OR, NOT)</li> <li>Using lookup and reference functions (VLOOKUP, HLOOKUP, MATCH, INDEX)</li> </ul>	3 pm to 5 pm	14 <sup>th</sup> Nov, 2018
4.	Advanced Excel Course - Working with Functions  VlookUP with Exact Match, Approximate Match  Nested VlookUP with Exact Match VlookUP with Tables, Dynamic Ranges	3 pm to 5 pm	15 <sup>th</sup> Nov, 2018
5.	Advanced Excel Course - Working with Functions  Nested VlookUP with Exact Match Using VLookUP to consolidate Data from Multiple Sheets	3 pm to 5 pm	16 <sup>th</sup> Nov, 2018





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			I tolliat core
6.	Advanced Excel Course - Data	3 pm to 5 pm	19 <sup>th</sup> Nov, 2018
	Validations		
	<ul> <li>Specifying a valid range of values</li> </ul>		
	for a cell		
	• Specifying a list of valid values for a		
	cell	1	
	<ul> <li>Specifying custom validations based</li> </ul>	-	
	on formula for a cell		ooth ar oo ro
7.	Advanced Excel Course - Sorting and	3 pm to 5 pm	20 <sup>th</sup> Nov, 2018
	Filtering Data		
	<ul> <li>Sorting tables</li> </ul>		
	Using multiple-level sorting	, 14 <u></u>	÷
	Using custom sorting		
8.	Advanced Excel Course - Sorting and	3 pm to 5 pm	21 <sup>st</sup> Nov, 2018
0.	Filtering Data	1	,
	• Filtering data for selected view		
	(AutoFilter)		
	, ,	-	
	Using advanced filter options	2 nm to 5 nm	22 <sup>nd</sup> Nov, 2018
9.	Creating Pivot Tables	3 pm to 5 pm	22 1100, 2016
	Formatting and customizing Pivot		
	tables		
	Using advanced options of Pivot		
	tables		
	Pivot charts		
10.	Creating Pivot Tables	3 pm to 5 pm	23 <sup>rd</sup> Nov, 2018
	Consolidating data from multiple		
	sheets and files using Pivot tables		
	Using external data sources		
	Using data consolidation feature to		
	consolidate data		
1 1	Viewing Subtotal under Pivot  Advanced - Evel - Course - Data	2 nm to 5 nm	26 <sup>th</sup> Nov, 2018
11.	Advanced Excel Course - Data	3 pm to 5 pm	20 NOV, 2018
	Validations		
	Specifying a valid range of values		-
	for a cell		-
	Specifying a list of valid values for a		*
	cell	may to graph of	
	<ul> <li>Specifying custom validations based</li> </ul>		
	on formula for a cell		
12.	Advanced Excel Course - Charts	3 pm to 5 pm	27 <sup>th</sup> Nov, 2018
	Using Charts	•	
	Formatting Charts		,
	Using 3D Graphs		
	Johns J. James J. J.		2 7



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13.	Advanc	ced Excel Course - Charts	3 pm to 5 pm	28 <sup>th</sup> Nov. 2018
	•	Using Bar and Line Chart together		
	•	Using Secondary Axis in Graphs		
	•	Sharing Charts with PowerPoint /		,
		MS Word, Dynamically		
	•	(Data Modified in Excel, Chart		
		would automatically get updated)	2	29 <sup>th</sup> Nov. 2018
14.	Advano	ced Excel Course - Working with	3 pm to 5 pm	29 Nov, 2016
	Report	s		
	•	Creating subtotals		
		Multiple-level subtotals		201121 2019
15.	Advan	ced Excel Course - Working with	3 pm to 5 pm	30 <sup>th</sup> Nov, 2018
	Report	s		





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#### ADD-ON

#### ADVANCED EXCEL

	Duration: 30 Hours
Date	12th – 30th November, 2018
Venue	Seminar Hall, MIMT
Organized by	MIMT Department
Expert	Mr. Jayant Chakraborti, TDF Consultant
Beneficiary	MBA 3 <sup>rd</sup> Semester (90 students)
Convenor	Mr. Bharat Gahlot, Asst. Professor, MIMT
Objective	The main objective of this certification was to familiarize the participants about the use and importance of Advanced Excel. Besides, introduce them with the various tools of Advanced Tools. The students must gain the skills necessary to use pivot tables, audit and analyze worksheet data, utilize data tools, collaborate with others, and create and manage macros.
Content	With the initiative of Management Department, MIMT organized a 30-hour certification on "Advanced Excel".
	The sessions were taken up by Mr. Jayant who elaborately explained with examples the use of logical functions, array functions and date and time functions. He taught the various ways of sorting and filtering large data sets and the working of the lookup functions. Real life examples of predesigning templates for cash memos in shops, searching patient's identity from hospital records using mobile numbers, made the lectures remarkably interesting. The students were highly benefitted by both the lectures which formed the prerequisite to handling of big data. In subsequent sessions, he explained the various uses of Data Validation and Pivot Tables in EXCEL, creating charts and slicers, how to protect an excel worksheet and the various tools of data analysis in EXCEL.
	Day 1: On Day 1, resource person gave the overview of MS Excel. The session was started with basics of MS excel so that students feel comfortable to do excel at advanced level. In this session, students learn customizing common options in Excel, Absolute and relative

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cells and protecting and un-protecting worksheets and cells.

Day 2: On day 2, Students learn about logical functions such as if function, how to fix errors-if error, nested if, and complex if and or function. This hand-on session was highly informative for students.

Day 3: In this session, Resource person continue the logical functions and students learn about logical functions (AND, OR, NOT), and lookup and reference functions.

Day 4: Day 4 was started with advanced excel course. This session covers VlookUP with Exact Match, Approximate Match, Nested VlookUP with Exact Match, and VlookUP with Tables, Dynamic Ranges.

Day 5: Resource person stared the session with another logical functions of advanced excel. Students did some practice on logical function which were taught in previous session. Later, resource person proceeded with other functions of advanced excel such as NestedVlookUP with Exact Match and Using VLookUP to consolidate Data from Multiple Sheets.

Day 6: Day 6<sup>th</sup> was on data validation. Resource person covered various aspects of data validation such as Specifying a valid range of values for a cell, Specifying a list of valid values for a cell, etc.

Day 7: In this session, resource person discussed sorting and filtering function. He also discussed the usefulness of this function and how this function do work big data as well.

Day 8: In this session, resource person continuing sorting and filtering of data and student learn about auto-filtering and advance filter options in MS Advanced Excel.

Day 9: On 9<sup>th</sup> day of the program, students learn about pivot tables. Resource person taught about formatting and customizing pivot table in Excel sheet.

Day 10: In this session, students learn about consolidating data from multiple sheets and files using pivot tables, use of external data sources for creating pivot table, use of data consolidation feature to consolidate data, and viewing subtotal under pivot table.

Day 11: Day 11 was on data validations. In this session, various

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	methods were taught to students to validate the data.
	Day 12: In this session, students learn about charts in Excel. This hand-on session, students create various charts, learn about the chart formatting. Resource person also discussed 3D graphs and how to create and use them in the reports.
	Day 13: In this session, resource person taught various functions of charts such as use of Bar and Line Chart together, use of secondary axis in graphs, and sharing charts with PowerPoint / MS Word.
	Day 14&15: In this session, resource person discussed about reports making and presentation of results.
Outcome of Activity	Students learned about Advanced Excel& its application in research, data handling and reporting. They also learn about the different tools, techniques & usage of Advanced Excel.





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### LIST OF BENEFICIARIES

CNO	
S.NO	NAME
1	ADARSH KUMAR SINGH
2	ALKA MISHRA
3	AMAN SINGH
4	AMIT KUMAR
5	AMIT KUMAR
6	AMIT KUMAR THAKUR
7	AMOD YADAV
8	AMRENDRA KUMAR
9	ANAND KISHOR
10	ANITA KUMARI
11	ANJALI RANI
12	ANJALI YADAV
13	ANKIT SACHAN
14	ANKIT SHARMA
15	ASHA RANI
16	AYUSHI SHARMA  BABLU KUMAR YADAV
17	BARUN KUMAR SAH
18	BHAWANA SONI
20	CHANDRA PRAKASH
21	CHANDRA I KARASII  CHHOTI KUMARI
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22	DEEPAK KUMAR SINGH
23	DIVYANSHU PANDEY
24	FAIZAN TALIB
25	HARSHIT AGARWAL
26	HARSHIT SINGH
27	HIMANK PATHAK
28	IFTEKHAR AHMAD
29	KARAN SINGH
30	KHALID RAZA
31	KHUSHAL KUMAR SINHA
32	KONAL SHARMA
33	LAKSHMEE KANT SHUKLA
34	LOKESH KUMAR
35	MAYANK SHARMA
36	MD ARIF
37	MD HASAN RAZA
38	MD ZEYAULLAH  MOHAMMAD AMIR FAISAL
39	MOHAMIMAD AMAK TAZA
40	MOHD AQIB BHATI
41	MOHD ARZU ZAIDI
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55	NITESH SHARMA
56	PAYAL YADAV
57	PRINCE TIWARI
58	RAHUL RAJ
59	RAJAT RANJAN
60	RAJIV KUMAR
61	RAKESH KUMAR YADAV
62	REENA SINHA
63	RIYA SINGH
64	ROHIT KUMAR
65	SABA MUSTAFA
66	SAMAKSH RASTOGI
67	SHAHBAZ HUSSAIN
68	SHASHI KANT PANDEY SHILPA KUMARI
69	SHILPA KUWAKI



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85 V	ANDANA SHARMA
86 V	TIKASH KUMAR SINGH
	TKRAM KUMAR
87	VINEET GULATI VINISH VISHAL
88 V	VIRENDRA VIKRAM
	VISHAL RAJPOOT
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in association with TF

## CERTIFICATE

Certified that Mr./Ms. \_\_\_ LOKESH KUMAR \_\_\_\_ MBA Program (Batch 2017-19) of Mangalmay Institute of Management & Technology, Greater Noida has successfully completed 30 Hours Add-On Certification Program on ADVANCED EXCEL conducted from 12th Nov, 2018 to 30th Nov, 2018.

Prof. (Dr.) Tushar Kanti DIRECTOR Mangalmay Institute of

Mr. Bharat Gahlot CONVENER Mangalmay Institute of



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# CERTIFICATION COURSE ON DIGITAL MARKETING

From

04<sup>rd</sup> February - 25<sup>th</sup> February, 2019

Convener: Ms. Ruchi Rayat

For MBA 2<sup>nd</sup> Semester

#### Resource Person

MR. SONU PRAKASH

Trainer, APPWARS Technologies

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Date: 1"February, 2019

#### **Notice**

This is to inform all MBA 2<sup>nd</sup> semester students that certification course "Digital Marketing" will commence from 04th February, 2019 to 25th February, 2019 in Seminar Hall. It is mandatory for students to attend the complete course.

Ms. Ruchi Rayat will coordinate the certification course.

**MIMT** 

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Annexure:

**Syllabus** 

Schedule

CC to:

Head of Department

All Faculty members

All Students

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#### **SYLLABUS**

#### DIGITAL MARKETING

Course Code: MMAC03

**Duration: 32 Hours** 

#### Module 1

Introduction to Digital Marketing

Marketing Platforms- Organic and Paid Digital Marketing

#### Module 2

- Website & Search Engine introduction
- How to create a website
- Hosting and Domain
- Different platforms for website creation
- Search engine and functionality: Google, Bing, Yahoo

#### Module 3

- MISC Tools
- Google Webmaster Tools
- Site Map Creators
- Browser-based analysis tools
- Page Rank tools
- Dead links identification tools
- Open site explorer Domain
- Quick sprout

#### Module 4

- Lead Management & Digital Marketing
- Web to lead forms
- Web to case forms
- Lead generation techniques
- Inbuilt tools for Digital Marketing
- Group posting on Social Media platforms

#### Module 5

- SEO Search Engine Optimization
- SEM Search Engine Marketing
- Social Media Marketing/Optimization- Email Marketing
- Website Designing and Development
- Google AdWords



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- Campaign Management
- PPC Advertising

#### **SCHEDULE**

Session	Content	Time	Date
1.	Module 1     Introduction to Digital Marketing     Marketing Platforms- Organic and Paid	3 pm to 5 pm	4 <sup>th</sup> Feb. 2019
2.	Digital Marketing  Module 2  Website & Search Engine introduction How to create a website	3 pm to 5 pm	5 <sup>th</sup> Feb, 2019
3.	<ul> <li>Module 2</li> <li>Hosting and Domain</li> <li>Different platforms for website creation</li> </ul>	3 pm to 5 pm	6 <sup>th</sup> Feb, 2019
4.	Module 2  • Search engine and functionality: Google, Bing, Yahoo	3 pm to 5 pm	7 <sup>th</sup> Feb, 2019
5.	Module 3  • MISC Tools	3 pm to 5 pm	8 <sup>th</sup> Feb, 2019
6.	Module 3  • Google Webmaster Tools	3 pm to 5 pm	11 <sup>th</sup> Feb, 2019
7.	<ul><li>Module 3</li><li>Site Map Creators</li><li>Browser-based analysis tools</li></ul>	3 pm to 5 pm	12 <sup>th</sup> Feb, 2019
8.	Module 3  • Page Rank tools • Dead links identification tools	3 pm to 5 pm	13 <sup>th</sup> Feb, 2019
9.	<ul><li>Module 3</li><li>Open site explorer Domain</li><li>Quick sprout</li></ul>	3 pm to 5 pm	1 <sup>4th</sup> Feb, 2019
10.	Module 4  • Lead Management & Digital Marketing • Web to lead forms	3 pm to 5 pm	15 <sup>th</sup> Feb, 2019
11.	<ul> <li>Module 4</li> <li>Web to case forms</li> <li>Lead generation techniques</li> </ul>	3 pm to 5 pm	18 <sup>th</sup> Feb, 2019
12.	Module 4  • Inbuilt tools for Digital Marketing  • Group posting on Social Media  platforms	3 pm to 5 pm	19 <sup>th</sup> Feb, 2019



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13.	Module 5	3 pm to 5 pm	20 <sup>th</sup> Feb, 2019
14.	Module 5	3 pm to 5 pm	21 <sup>st</sup> Feb, 2019
15.	<ul> <li>Module 5</li> <li>Website Designing and Development</li> <li>Google AdWords</li> </ul>	3 pm to 5 pm	22 <sup>nd</sup> Feb, 2019
16.	Module 5	3 pm to 5 pm	25 <sup>th</sup> Feb, 2019

	Report
Name of Activity	Certification Course "Digital Marketing" (32 Hours)
Date	04 <sup>th</sup> February - 25 <sup>th</sup> February, 2019
Venue	Seminar Hall
Organized by Name of Expert	Management Department Mr. Sonu Prakash (APPWARS TECHNOLOGIES)
	,
Beneficiary	MBA 2 <sup>nd</sup> Sem (122 students)
Objective	This course aims to provide real time knowledge and skills pertaining
	to insightful knowledge and training on various aspects of Digital
C	Marketing.
Convenor	Ms. Ruchi Rayat, Asst. Professor, MIMT
Content	MIMT organized a 32-hours Certification Course titled "Digital
	Marketing" with the focus of imparting digital marketing knowledge
	and job opportunities for MBA II Sem students from 4th -25th
	February, 2019. The main aim is to educate, train and make students
•	ready for any job role in digital marketing industry. The 32-hour
	program was organized with the motive of providing students a perfect
	platform for gaining hands on experience and exposure to every aspect
	of digital marketing.
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	Initially, the certification course went through the important
	aspects such as digital marketing fundamentals, website creation,
	search engine optimization, social media marketing, email marketing
	and analytics. And then, the course proposed ways to setting up
	Facebook page and Google AdWords account and creating reports
	from Google Analytics.
5 × 1	Day 1: Resource person started the session with discussion on Digital
	marketing and various marketing platforms both organic and paid.
A	Day 2: On day 2, session was started with Module 2. In this session,



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resource person introduced the students with various aspects of websites and search engines. The working and functionality of search engine was discussed and demonstrated. In this session, resource person also taught the students the process of creation of a website.

Day 3: Continuing the previous topic related to creation of a website, resource person discussed various aspects of website creation such as hosting, domain and different platforms for website creation.

Day 4: Continuing the Model 2, the various search engines such as Google, Bing, Yahoo was discussed with students. How these search engine helps in digital marketing was also discussed in the session.

Day 5: On day 5, resource person started Module 3 and discussed various miscellaneous online tools such as Disqus, WholsHosting, Google Translate, Google URL Shortener, Share link generator, etc. which are very useful in digital marketing.

Day 6: The session with started with another tool of digital marketing. Students were acquainted with google webmaster tools. Resource person discussed the useful of this tool. Search Console tools and reports were also discussed, and resource person highlight how these tools help in measuring site's Search traffic and performance, fix issues, and make website shine in Google Search results.

Day 7: In this session, resource person discussed features and usefulness of site map creators and browser-based analysis tools. Day 8: On day 8, resource person discussed other tools of digital marketing. These are page rank tools and dead links identification tools.

Day 9: On day 9, the resource person discussed open site explorer domain and quick sprout. Few queries were also taken by resource person related to previous sessions.

Day 10: The session was started with discussion on lead management and digital marketing.

Day 11: In this session, resource person discussed and demonstrate web to case forms and lead generation techniques. Various tools of lead generation techniques were discussed by resource person.

Day 12: On day 12, resource person discussed various inbuild tools for digital marketing. He further discussed how group posting is useful on social media platforms.

Day 13: Topics of today's session were search engine optimization, and search engine marketing. The resource person demonstrated the



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examples of SEO and SEM.

Day 14: In this session, resource person shared his knowledge on social media marketing. Students got to know the how marketing has changed in the era of digitalization and social media. Resource person further discussed the optimization through e-mail marketing.

Day 15: This session covered very interesting topic which was website designing and development and Google Adwords. In session was handon session. In this session, students were given a chance to design a website in photoshop - from scratch. Resource person discussed how students can use strategies to generate passive income that builds over time.

Day 16: In this session, resource person discussed few case studies in which students learnt about campaign management and PPC advertising.

A total of 122 MBA students attended the Add-on Course. In future, Department has planned to conduct more digital marketing seminars or certification courses in the college to aware students about the job opportunities lying bagging in the digital marketing sector.

Outcome of Activity

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The students will be able to express ideas and concepts through the development and creation of digital content for effective marketing by implementing and assessing strategies for social media, designing, and evaluating the effectiveness of interactive web sites and analyzing digital marketing strategies.

> Mandalmay Institute of Management & Technology Greate Noida



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# MANGALMAY INSTITUTE OF MANAGEMENT & TECHNOLOGY

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Knowledge Park-II, Greater Noida (U.P.)

### LIST OF BENEFICIARIES

S. No.	Name
1	AAKASH SUNAR
2	ABDULLAH MASOOD
3	ABHIJEET KUMAR
4	ABHIMANYU KUMAR
5	ABHISHEK SHARMA
6	
7	ABHISHEK THAPA
	ABHISHEK KUMAR DUBEY
8	ADARSH KAUSHIK
9	ADEEB QAMAR
10	AKASH TIWARI
11	AKSHARA CHAUHAN
12	AKSHAY MANGAL
13	AMAN ANIKIT
14	AMIT KUMAR
15	AMIT KUMAR
16	ANKIT TIWARI
17	ANKUR LOHIYA
18	ANKUSH MAHESWARI
19	ANUJ KUMAR JHA
20	ARPITA RAJ
21	ARPITA SHARMA
22	ATUL SINGH
23	BHUPINDER SINGH
24	DEEP MOHINI SINGH
25	DEEPAK SHARMA
26	DEEPAK KUMAR MISHRA
27	DIKSHA MISHRA
28	ETIKA SRIVASTAVA
29	FIZA SIDDIQUI
30	GAURAV
31	GAUTAM KUMAR JHA
32	GIFTEDSON BAGH
33	GULSHAN KUMAR
34	HAMID AL REKIBUDDIN AHMED
35	HASRAT ALI
36	HIMANSHU SINGH
37	HITESH SHARMA
38	JAGAT SINGH RAWAT
39	JAIPRAKASH SHARMA
40	JEMIMAH P SETHY  KANNU PRIYA
41	RAINO PRIYA



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42	KATYAYNI SHARMA
43	KM NAMRTA SINGH
44	KM NEHA GUPTA
45	KM PRIYANKA NAGER
46	KM SAPNA BANSAL
47	MANISH KUMAR
48	MD ATHAR JAWAID
49	MD SALAMATULLAH AARFI
50	
	MD SHAHNEYAZ ALAM
51	MEENA MITRANJAN KUMAR PASWAN
52	MITRANJAN KUMAR PASWAN
53	MOHAMMAD ADNAN
54	MOHAMMAD SHADAB
55	MOHD RASHID
56	MONIKA CHAUHAN
57	MRINAL ANAND
58	MRINALINI PRASAD
59	MUKESH KUMAR MUKUL CHANDRA JOSHI
60	NIDHI CHARAK
61	NIRANJAN KUMAR
62	NIRMALA GARIYA
63	NOYAMI BAGH
64	NUKUL YADAV
65	PARAS VERMA
66	PHARUKH
68	POOJA SONI
69	PRACHI ANAND
70	PRAKASH JHA
71	PRAVIN KUMAR SINGH
72	PRIYA SINGH
73	PRIYESH KUMAR
74	PRIYESH RAJ
75	RAHUL KUMAR
76	RAJAT LAUR
77	RAJDEEP SONKAR
78	RAJESH KUMAR MISHRA
79	RASHMI
80	RAVI SAMMAL
81	RAVI RANJAN DAS
82	SADARE ALAM
83	SAGAR TIWARI
84	SANJAY SINGH SAIJARI
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87	SANYOGITA
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89	SHARAD SIROHI
90	SHAZEB KHAN
91	SHIKHA PRIYA
92	SHILPA
93	SHIVAM GAUTAM
94	SHIVAM JHA
95	SHIVANGI SINGH
96	SHIVANI
97	SHIVANI TYAGI
98	SHOBHITA PRAKASH
99	SHRUTI ARORA
100	SHUBHAM
101	SHUBHAM SHARMA
102	SHUBHAM SHARMA
103	SHUBHANSHU RAI
104	SHWETA BHARDWAJ
105	SIMRAN KHANNA
106	SNEHA SINGH
107	SUBHAM KUMAR
108	SUDHANSHU KUMAR
109	SUJEET KUMAR TIWARI
110	SUMIT KUMAR
111	SUPRIYA KUMARI
112	SWATI
113	SWEETY KUMARI
114	TAPESH KUMAR
115	TARUN KUMAR
116	TAUHID ANSARI VATSAL CHAUDHARY
117	VIKAS
118	VINAY KUMAR
119 120	VIPUL GARG
120	VIVEK SINGH
122	(YOGESH KUMAR
122	



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### CERTIFICATE

Certified	that	Mr./Ms.		внир	INDER	SINGH				
MBA Prog	ram (B	atch 2018-2	0) of	Mangal	may Inst	itute of Mana	gement &	Tec	hnology	Greater Noida
has succ	essfully	completed	32	Hours	Add-On	Certification	Program	on	DIGITAL	MARKETING
		" Feb, 2019								

Prof. (Dr.) Tushar Kanti DIRECTOR Mangalmay Institute of lanagement & Technology

Ms. Ruchi Rayat CONVENER Mangalmay Institute of Management & Technology





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TITUTE OF MANAGEMENT & TECHNOLOGY

## **CERTIFICATION COURSE ON** SPSS

From

1st March - 28th March, 2019

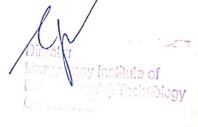
Convener: Dr. Munish Kumar Tiwari, Asso. Professor, MIMT

For MBA 2<sup>nd</sup> Year

Resource Person

Mr. Jayant Chakraborti from TDF Consultant

Knowledge Park-II, Greater Nolda, Delhi NGR, India





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Date: 27th February, 2019

#### NOTICE

All the Students of MBA 4<sup>th</sup> Sem are hereby informed that a certification program on "SPSS" Training Program will commence from 1<sup>st</sup>March – 28<sup>th</sup> March, 2019 in Seminar Hall, MIMT.

The coordinator will be Dr. Munish K. Tiwari.

Director

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**MIMT** 

Annexure:

Syllabus

Schedule

CC to:

Head of the Department

All Faculty Members

All Students

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#### **SYLLABUS SPSS**

MMAG5

**Duration: 30 hours** 

#### SPSS and Functions:

- An Overview of SPSS
- Mouse and keyboard processing, frequently used dialog boxes
- Editing output
- Printing results
- Creating and editing a data file

#### Managing Data:

- 1. Listing cases, replacing missing values, computing new variables,
- 2. Recording variables, exploring data, selecting cases, sorting cases, merging files

#### Graphs

0

Creating and editing graphs and charts

#### Frequencies:

Frequencies, Bar charts, Histograms, Percentiles

#### **Descriptive Statistics:**

- Measures of central tendency, variability
- Deviation from normality, size and stability
- Cross Tabulation and chi-square analyses
- The means Procedure
- Bivariate Correlation, Partial Correlations and the correlation matrix
- The T-test procedure: Independent -samples, paired samples, and one sample Tests
- The one-way ANOVA procedure: One way analysis of variance,
- General Linear model: Two-way analysis of variance
- General Linear model:
  - i) Three-way analysis of variance and the influence of covariates
  - ii) Simple Linear Regression
  - iii) Multiple regression analysis
  - iv) Multidimensional scaling



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- v) Factor analysis
- vi) Cluster analysis

### **SCHEDULE**

Session	Content	Session Timing	Date
1.	SPSS and Functions:  • An Overview of SPSS	3 pm to 5 pm	1 <sup>st</sup> March, 2019
ļ.,	<ul> <li>Mouse and keyboard processing, frequently - used dialog boxes</li> <li>Editing output</li> </ul>	110 300	
1 2	<ul><li>Printing results</li><li>Creating and editing a data file</li></ul>	in pala di par	1
2.	Managing Data:  • Listing cases, replacing missing	3 pm to 5 pm	4 <sup>th</sup> March, 2019
) e	values, computing new variables, • Recording variables, exploring data, selecting cases, sorting cases, merging files	T put let 5 (star	
3.	Graphs  • Creating and editing graphs and charts	3 pm to 5 pm	5 <sup>th</sup> March, 2019
4.	Frequencies:     Frequencies     Bar charts	3 pm to 5 pm	6 <sup>th</sup> March, 2019
5.	Frequencies:  • Histograms	3 pm to 5 pm	7 <sup>th</sup> March, 2019
	• Percentiles		
6.	Descriptive Statistics:	3 pm to 5 pm	8 <sup>th</sup> March, 2019
	Measures of central tendency, variability  Desired for a contral tendency,		
	Deviation from normality, size and	-	

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	stability		
7.	<ul> <li>Cross Tabulation and chi-square analyses</li> <li>The means Procedure</li> </ul>	3 pm to 5 pm	11 <sup>th</sup> March, 2019
8.	<ul> <li>Bivariate Correlation</li> <li>Partial Correlations and the correlation matrix</li> </ul>	3 pm to 5 pm	12 <sup>th</sup> March, 2019
9.	<ul> <li>The T-test procedure</li> <li>Independent – samples, paired samples, and one sample Tests</li> </ul>	3 pm to 5 pm	18 <sup>th</sup> March, 2019
10.	The one-way AMARCHA procedure: One way analysis of variance	3 pm to 5 pm	19 <sup>th</sup> March, 2019
11.	<ul> <li>General Linear model: Two-way analysis of variance</li> <li>Three-way analysis of variance and the influence of covariates</li> </ul>	3 pm to 5 pm	22 <sup>nd</sup> March, 2019
12.	<ul><li>Simple Linear Regression</li><li>Multiple regression analysis</li></ul>	3 pm to 5 pm	25 <sup>th</sup> March, 2019
13.	<ul><li>Multidimensional scaling</li><li>Factor analysis</li></ul>	3 pm to 5 pm	26 <sup>th</sup> March, 2019
14.	Cluster analysis	3 pm to 5 pm	27 <sup>th</sup> March, 2019
15.	Test and Final Assessment	3 pm to 5 pm	28 <sup>th</sup> March, 2019



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	Report (30 Hours)
Name of Activity	Certification "SPSS" Training Program (30 Hours)
Date	1st March – 28th March, 2017
Venue	MIMT Seminar Hall
Organized by	Ddamani
Name of Expert	Mr. Javant Chakraborti from TDF Consumant
Beneficiary	MBA 4 <sup>th</sup> Sem (57 students)
Convener	Dr. Munish Kr. Tiwari, Associate Professor, 1997
Objective	<ul> <li>To provide hands-on training in the application of different types of software (SPSS) in research data processing. To acquire expertise in identifying appropriate statistical tools for different types of research objectives.</li> <li>To understand the rationale behind the application of different</li> </ul>
Content	Mangalmay Institute of Management and Technology, Greater Noida has organized a 30 hours SPSS Training Program for MBA 4 <sup>th</sup> Sem students. The students got an opportunity of gaining knowledge and practical exposure to the SPSS software under the guidance of Mr. Rohit Kumar Jha from Edu4Sure. The training program included hand-on session on SPSS software.
	Application of statistical software for data analysis is indispensable for students and prospective researchers. It is a common observation that many social sciences research scholars perceive research methodology and statistics as a complex matter. As it is cardinal for social science researchers to develop the grasp in research methodology and statistics to carry out the empirical research, the main objective of the training program is to impart a crisp, clear, easy-to-understand, and hands-on training to management students. Participants will be able to appreciate the blend of practice and theory of research methodology with relevant and contextual cases. Computer based data processing and analysis will be the central aspect of this training program. SPSS (Statistical Package for Social Sciences) has been consciously chosen as it is user-friendly and appropriate for research aspirants.
	Day 1: Day 1 starts with introducing students with the SPSS. Resource person discussed about the various functions of the SPSS with students.



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Day 2: In this session, the resource person discussed how to manage data in excel and SPSS. And how to import data from Excel to SPSS. Resource person covered topics such listing cases, replacing missing values. computing new variables, recording variables, exploring data, selecting cases, sorting cases, and merging files.

Day 3: On day 3, the resource person discussed about creating and editing graphs and charts. And how to import those charts and diagram in Excel.

Day 4: In this session, the students learn about calculation of frequencies in SPSS and various command for frequencies.

Day 5: The session started with queries handling, and then resource person discussed about histogram and percentiles in SPSS.

Day 6: The day 6th was dedicated to descriptive analysis. Resource person provided data to students, and they did hand-on session.

Day 7: In this session, students learn about Cross Tabulation and chisquare analyses and means procedure.

Day 8: In this session, the resource person discussed about correlation analysis. He further discussed about the use of correlation analysis. The focus was on Bivariate Correlation and Partial Correlations and the correlation matrix.

Day 9: The day was dedicated to another important techniques for data analysis. In this session, resource person discussed independent samples T-test, paired samples T-test, and one sample T-test with students.

Day 10: In this session, the students learn about another hypothesis testing technique. The session was on One-way Analysis of Variance (ANOVA). Again, it was hands-on session and students did practice on data provided by resource person.

Day 11: On day 11th, the resource person discussed about General Linear model: Two-way analysis of variance and Three-way analysis of variance and the influence of covariates. The session also discussed applicability of various forms of ANOVA in different situation.

Day 12: The day 12<sup>th</sup> was started with basics of Regression. The resource person discussed the assumptions of regression also. In this session, resource person discussed Simple Linear Regression and Multiple



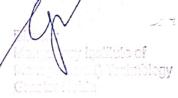
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	Regression Analysis.
	Day 13: In this session, the resource person discussed about the Multidimensional scaling and Exploratory Factor Analysis. Students were also learnt about the various measures and types of variables.
	Day 14: In this session, another multidimensional technique was discussed. Resource person discussed cluster analysis and its applicability in the marketing research. He also discussed the reporting of cluster analysis results.
	Day 15: On Day 15 <sup>th</sup> , an assessment test was scheduled.  The students learned how to define research problems and to develop a
Outcome of Activity	The students learned how to define research problems and to be suitable methodology to address the key issues. Which enabled them to understand the need for using appropriate statistical tools in research.

S.NO	NAME
1	ADARSH KUMAR SINGH
2	AMIT KUMAR
3	AMIT KUMAR THAKUR
4	AMRENDRA KUMAR
5	ANITA KUMARI
6	AYUSHI SHARMA
7	CHHOTI KUMARI
8	HARSHIT AGARWAL
9	IFTEKHAR AHMAD
10	KHALID RAZA
11	LAKSHMEE KANT SHUKLA







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12	MDADID
	MD ARIF
13	MD HASAN RAZA
14	MD ZEYAULLAH
15	MOHAMMAD AMIR FAISAL
16	MOHD AQIB BHATI
17	MOHD ZUNED ALAM
18	MS SHUBHANGI JOSHI
19	NEERAJ BHATT
20	NEHA AGNIHOTRI
21	NIDHI SHARMA
22	NIRAJ KUMAR
23	NITESH SHARMA
24	PAYAL YADAV
25	PRINCE TIWARI
26	RAJAT RANJAN
27	RAKESH KUMAR YADAV
28	RIYA SINGH
29	ROHIT KUMAR
30	SABA MUSTAFA
31	SAMAKSH RASTOGI
32	SHAHBAZ HUSSAIN
33	SHIVAM ANAND
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34	SHUSHANT
35	SNEH SHIKHA
36	SUDHANSHU KUMAR
37	SUDHIR KUMAR DUBEY
38	TAUFIQUE AHMAD
39	VANDANA SHARMA
40	VIKRAM KUMAR
41	VINEET GULATI
42	VIRENDRA VIKRAM
43	AMAN SINGH
44	DEEPAK KUMAR SINGH
45	KRISHAN BHATI
46	LOKESH KUMAR
47	NEHA PARVEEN
48	RAJIV KUMAR
49	SUMIT YADAV
50	YOGESHWAR CHOUDHARY
51	ASHA RANI
52	MOHD ARZU ZAIDI
53	VISHAL RAJPOOT
54	MS SHUBHANGI JOSHI
55	MAYANK SHARMA
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#### MANGALMAY INSTITUTE OF MANAGEMENT & TECHNOLOGY

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# CERTIFICATE

Certified that Mr./Ms. \_\_\_ ADARSH KUMAR SINGH \_\_\_\_ MBA Program (Batch 2017-19) of Mangalmay Institute of Management & Technology, Greater Noida has successfully completed 30 Hours Add-On Certification Program on SPSS conducted from 1" Mar, 2019 to 28" Mar, 2019.

Prof. (Dr.) Tushar Kanti DIRECTOR Mangalmay Institute of Management & Technology

CONVENER Mangalmay Institute of Management & Technology

may Institute of ment & Technology Greater Noida



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# CERTIFICATION PROGRAM ENTREPRENEURSHIP

From

23<sup>rd</sup> August – 13<sup>th</sup> September, 2018

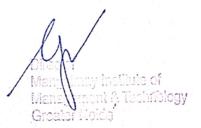
Convener: Ms. Shruti Srivastava, Asst. Professor

For MBA I<sup>rd</sup> Semester

#### Resource Person

Mr. Yogesh Shrivastav Freelance Trainer

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Date: 22<sup>nd</sup> August, 2018

#### **NOTICE**

This is to inform all MBA First year students that certification Program "Entrepreneurship" will be organized from  $23^{rd}$  August –  $13^{th}$  September, 2018. It is mandatory for all the First semester students to attend the certification course.

Ms. Shruti Srivastava will coordinate the certification program.

Director

**MIMT** 

Annexure:

Syllabus

Schedule

CC to:

Head of Department

All Faculty members

All Students

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#### Syllabus "Entrepreneurship"

Course Code: MMACO3

Objectives: The objective of the course is to help students to ideate the start-up idea and through this course, the students will able to gain knowledge for validating the start-up idea.

#### **Entrepreneurial Skills Covered:**

- Entrepreneurship
- Market Analysis
- · Team Building
- Pitching
- Marketing & Digital Marketing
- Product Development

#### Entrepreneurship Syllabus

Module 1: Introduction to Entrepreneurship

Module 2: Origination of Start-up idea

Module 3: Validating your idea

Module 4: Doing Market Analysis

Module 5: Creating Successful Business Model

Module 6: Taking Entrepreneurial Plunge

Module 7: Building A+ Team

Module 8: Developing the Product

Module 9: Product management

Module 10: Marketing your Offering

Module 11: Managing Finance

Module 12: Managing Legal

Module 13: Business Communication

Module 14: Funding of Project

Module 15: Business Ethics

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#### Schedule

#### "Entrepreneurship"

Session	Content	Session Timing	Date
1.	Module 1: Introduction to Entrepreneurship	3 pm to 5 pm	23 Aug, 2018
2.	Module 2: Origination of Start-up idea	3 pm to 5 pm	24 <sup>th</sup> Aug, 2018
3.	Module 3: Validating your idea	3 pm to 5 pm	27 <sup>th</sup> Aug, 2018
4.	Module 4: Doing Market Analysis	3 pm to 5 pm	28 <sup>th</sup> Aug, 2018
5.	Module 5: Creating Successful Business Model	3 pm to 5 pm	29 <sup>th</sup> Aug, 2018
6.	Module 6: Taking Entrepreneurial Plunge	3 pm to 5 pm	30 <sup>th</sup> Aug, 2018
7.	Module 7: Building A+ Team	3 pm to 5 pm	31 <sup>st</sup> Aug, 2018
8.	Module 8: Developing the Product	3 pm to 5 pm	3 <sup>rd</sup> Sep, 2018
9.	Module 9: Product management	3 pm to 5 pm	4 <sup>th</sup> Sep, 2018
10.	Module 10: Marketing your Offering	3 pm to 5 pm	5 <sup>th</sup> Sep, 2018
11.	Module 11: Managing Finance	3 pm to 5 pm	6 <sup>th</sup> Sep, 2018
12.	Module 12: Managing Legal	3 pm to 5 pm	7 <sup>th</sup> Sep, 2018
13.	Module 13: Business Communication	3 pm to 5 pm	10 <sup>th</sup> Sep, 2018
14.	Module 14: Funding of Project	3 pm to 5 pm	11 <sup>th</sup> Sep, 2018
15.	Module 15: Business Ethics	3 pm to 5 pm	13 <sup>th</sup> Sep, 2018

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	Downer
	Report (20 Hours)
Name of Activity	Certification Program "Entrepreneurship" (30 Hours)
Date	23rd August – 13th September, 2018
Venue	MIMT Seminar Hall, Block A
Organized by	Management Department
Name of Expert	Mr. Yogesh Srivastava, Freelance Trainer
Beneficiary	MBA 1 <sup>st</sup> Sem (123 Students)
Convener	Ms. Shruti Srivastava, Asst. Professor, MIMT
Content	The Mangalmay Institute of Management and Technology, Greater Noida has initiated a 30-hours Certification Program on "Entrepreneurship" with an objective to enhance knowledge and kindle the skills of the young minds aspiring to be successful entrepreneurs.
	This certification program is about the practical knowledge that a student will gain during his/her MBA course which will increase their employability and in turn, help them get the best career opportunities according to their interest and capabilities. In short, skills that increase employability are those that will allow an MBA graduate to solve complicated social or economic problems in a hassle-free way using his/her entrepreneurial skill.
	Day 1: Day 1 of the certification focused on the importance of entrepreneurship and growing trend of entrepreneurship in global market.
	Day 2: In this session, resource person shared his knowledge on how to originate the start-up idea. Various cases were discussed with the students about start-up ideas.
	Day 3: On day 3, resource person discussed how on one can validate the various ideas. It was an interactive session where students shared their views on it.
	Day 4: Resource person start the session with discussion on market analysis. He further discussed the importance of market analysis in case of start-up.
	Day 5: In this session, various cases from the India business industry were shared with students to demonstrate the business models behind them. Some live cases were also discussed with students.
	Day 6: In this session resource person highlights that failure is also



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play an important role in the start-up. He discussed how students can jump from college campus to the world of entrepreneurship.

Day 7: This session was focused on team building and motivation. In this session, resource person initiated some team building activities.

Day 8: In this session, resource person discussed about product development and its process. Some strategies were also discussed with students about product development.

Day 9: Product Management: Resource person discussed a structured approach with students which helps an entrepreneur to managing entire product life cycle. Further, concepts such as competition analysis, road mapping, prototyping, A/B testing were also discussed.

Day 10: This session discussed a solid foundation to create marketing strategies across domains such as B2B & B2C. In this session, resource person highlights cultivating a Holistic Approach towards Consumer Behaviour, Product Strategies, and Integrated Marketing Communications.

Day 11: In this session, resource person discussed about the management of finance.

Day 12: On Day 12, resource person discussed with students about the various legal formalities involved in start-up and the registration process of start-ups.

Day 13: Resource person discussed in this session that business communication is essence of any business. Business communication plays any important role in the success and failure of the start-up.

Day 14: In this session, resource person discussed various sources of fund of start-ups. In this interactive session, few examples were also discussed from industry in the context of funding of the project.

Day 15: Resource person discussed various principles for positive business ethics. And its importance and contribution in entrepreneurship.

This course on Entrepreneurship will enable the students to understand key financial or non-financial or social issues related to start-up, investors, and the interaction between them in the capital markets. By



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	the end of this program the student should be able to understand and gain unique insights into necessary entrepreneurial aspects such as identifying viable business opportunities, developing effective business strategies, product development and commercialization tactics and how to seek financial funding.
Objective	The goal of the course is to make participants learn the fundamentals of entrepreneurship using selected readings, videos, interactive exercises, and case studies.
Outcome of Activity	and case studies.  The course basic aim is to teach students independent decision making, entrepreneurial thinking, working in teams, team leading and assumption of responsibilities in their role as organizers. Furthermore, the seminar aims to show how to draw a business plan project with team efforts, become familiar with processes and procedures of starting up a new enterprise and gain knowledge necessary for business plan presentation to various audiences.

#### LIST OF BENEFICIARIES

S. No.	Name
1	AAKASH SUNAR
2	ABDULLAH MASOOD
3	ABHIJEET KUMAR
4	ABHIMANYU KUMAR
5	ABHISHEK SHARMA
6	ABHISHEK THAPA
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9	ADEEB QAMAR
10	AKASH TIWARI
11	AKSHARA CHAUHAN
12	AKSHAY MANGAL
13	AMAN ANIKIT
14	AMIT KUMAR
15	AMIT KUMAR
16	ANKIT TIWARI
17	ANKUR LOHIYA
18	ANKUSH MAHESWARI
19	ANUJ KUMAR JHA
20	ARPITA RAJ
21	ARPITA SHARMA
22	ATUL SINGH



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23	BHUPINDER SINGH
24	DEEP MOHINI SINGH
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# CERTIFICATE

Certified	that	Mr./Ms.		AAKASH	SUNAR	
Octunos	,					of Management & Technology, Greater Noida
MBA Prod	ram (	Batch 2018	8-20) of	Mangalmay	Institute	Of Management Co.

has successfully completed 30 Hours Add-On Certification Program on ENTREPRENEURSHIP

conducted from 23<sup>rd</sup> Aug, 2018 to 13<sup>th</sup> Sep, 2018.

Prof. (Dr.) Tushar Kanti DIRECTOR Mangalmay Institute of

Ms. Shruti Srivastava CONVENER

Mangalmay Institute of Management & Technology



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# CERTIFICATION PROGRAM SIX SIGMA GREEN BELT

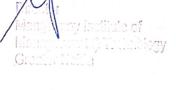
From

12<sup>th</sup> - 30<sup>th</sup> November, 2018 Convener : Mr. Yogendra Kapoor, Asst. Professor, MIMT For NBA I<sup>st</sup> Semester

#### Résource Person

Ms. Bharti Goel I Mr. Deepak Goel (Edu4sure)

www.mimt.org | Plot No. 8 & 9, Knowledge Park-II, Greater Noida, Delhi-NCR, India





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Date: 09<sup>th</sup>November, 2018

#### **NOTICE**

This is to inform all MBA 1<sup>st</sup> semester students that a certification program "Six Sigma Green Belt" will be organized from 12<sup>th</sup> - 30<sup>th</sup> November, 2018. It is mandatory for all students to attend the certification course.

Mr. Yogendra Kapoor will coordinate the certification program.

Director

**MIMT** 

Annexure:

Syllabus

Schedule

CC to:

Head of Department

All Faculty members

All Students

Notice Board

Office File



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#### Syllabus of Six Sigma Green Belt

#### Content of Module

Course Code: MMAC01

#### Module 1: Six Sigma and Organizational Goals

- Lean principles in six sigma
- · Design for six sigma methodology

#### Module 2: Define Phase

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- Project Identification
- Project Management Basics
- Management and Planning Tool
- Business results for project

#### Module 3: Measure Phase

- Process Analysis and Documentation
- Probability and Statistics
- Collecting and Summarizing Data
- · Statistically Distribution
- Measurement System Analysis
- Process and Performance Capability

#### Module 4: Analyse Phase

- Hypothesis Testing
- Exploratory Data Analysis

#### Module 5: Improve Phase

- Design of Experiments (DOE)
- Root Cause Analysis
- Lean Tools
- Selecting a solution

#### Module 6: Control Phase

- Statistical Process Control (SPC)
- Control Plan
- Lean Tools of Process Control

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#### **SCHEDULE**

Session	Content	Time	Date
1.	Module 1: Six Sigma and Organizational Goals  • Lean principles in six sigma  • Design for six sigma methodology	3 pm to 5 pm	12 <sup>th</sup> Nov, 2018
2.	Module 2: Define phase  Project Identification Project Management Basics	3 pm to 5 pm	13 <sup>th</sup> Nov. 2018
3.	<ul> <li>Module 2: Define phase</li> <li>Management and Planning Tool</li> <li>Business results for project</li> </ul>	3 pm to 5 pm	14 <sup>th</sup> Nov, 2018
4.	Module 3: Measure Phase  • Process Analysis and Documentation	3 pm to 5 pm	15 <sup>th</sup> Nov, 2018
5.	Module 3: Measure Phase  • Probability and Statistics	3 pm to 5 pm	16 <sup>th</sup> Nov, 2018
6.	<ul> <li>Module 3: Measure Phase</li> <li>Collecting and Summarizing Data</li> <li>Statistically Distribution</li> </ul>	3 pm to 5 pm	19 <sup>th</sup> Nov, 2018
7.	Module 3: Measure Phase  • Process and Performance Capability	3 pm to 5 pm	20 <sup>th</sup> Nov, 2018
8.	Module 4: Analyse phase  • Hypothesis Testing	3 pm to 5 pm	21 <sup>st</sup> Nov, 2018
9.	Module 4: Analyse phase  • Exploratory Data Analysis	3 pm to 5 pm	22 <sup>nd</sup> Nov, 2018
10.	Module 5: Improve Phase  • Design of Experiments (DOE)	3 pm to 5 pm	23 <sup>rd</sup> Nov, 2018
11.	Module 5: Improve Phase  • Root Cause Analysis	3 pm to 5 pm	26 <sup>th</sup> Nov, 2018
12.	Module 5: Improve Phase  • Lean Tools	3 pm to 5 pm	27 <sup>th</sup> Nov, 2018
13.	Module 5: Improve Phase  • Selecting a solution Export & Import Remote Access	3 pm to 5 pm	28 <sup>th</sup> Nov, 2018
14.	Module 6: Control phase  • Statistical Process Control (SPC)	3 pm to 5 pm	29 <sup>th</sup> Nov, 2018
15.	Module 6: Control phase	3 pm to 5 pm	30 <sup>th</sup> Nov. 2018





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Report		
Name of Activity	Certification Program "Six Sigma Green Belt Certification Course" (30 Hours)	
Date	12th - 30th November, 2018	
Venue	MIMT Seminar Hall, Block A	
Organized by	Management Department	
Name of Expert	Ms. Bharti Goel (Edu4sure) & Mr. Deepak Goel (Edu4sure)	
Beneficiary	MBA 1 <sup>st</sup> Sem (123 students)	
Convenor	Mr. Yogendra Kapoor, Asst. Professor, MIMT	
Objective	To invoke students learns new concepts and make them to think diffrently. This gave the students a new option which they can take as their career in future.	
Content	Mangalmay Intitute of Management and Technology, Greater Noida provides students an opportunity of getting trained on the Six Sigma Green Belt certification course. Mr. Deepak Goel and Ms. Bharti Goel had shared their expertise knowledge and gave the students exposure in this certification program. As more and more students are opting for the MBA course and quickly plan to enter into the increasingly competitive work force which makes it necessary for the students to have the knowledge of planning stage of the business which is the mair pillar of any great success. This includes the trends in hiring, how they compete and cope to their likely competition for available positions and where the industry itself is headed.  Lean six sigma course provides the students competitive advantage no only for business- but also in life in general - giving the students a sizable advantage in more ways than traditionally thought. Employer are seeking resumes that precisely demonstrate experience and success in areas that are important to them and their companies as a whole.  The 30-hours add-on focused on learning 3 softwares i.e. Companion Minitab 18 and SigmaXL which gave the students a practical hands of for the thoery part they had been learned. The worshop started with the backgroung of Six Sigma Green Belt and its evolution and includin the phase of DMAIC. Define, measure, analysis, Improve an Control.	



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Day 1: Day 1 of the session is on Module 1 where expert discussed Six Sigma Green Belt and its importance in attaining organizational goals.

Day 2: The Day 2 was started with discussion on "Define Phase" of Six Sigma. In this session, resource person discussed project identification and project management basics.

Day 3: Continuing the "Define Phase", on Day 3, resource person discussed with students about management and planning tool and the business results for project.

Day 4: In this session, the resource person discussed "Measure Phase" of the Six Sigma. Process analysis and documentation was discussed in detail with students.

Day 5: In this session, resource person hands over some exercise sheets to students which were related to probability and statistics.

Day 6: In this session, various methods of data collection and summarizing were discussed. Resource person gave demonstration on excel how one can easily summarize the data.

Day 7: In this session, resource person discussed process and performance capability with students. Further, he elaborated that how an organization can improve process and performance capability using six sigma.

Day 8: This session was on hypothesis testing. In this session, resource person discussed various hypothesis testing techniques.

Day 9: On 9<sup>th</sup> day of the certification, resource person discussed various exploratory data analysis techniques with students. This session with hand-on session.

Day 10: This session was on "Improve Phase" of Six Sigma. In this session, resource person discussed design of experiments with students. He elaborated this structured approach for collecting data and making inferences.

Day 11: In this session, resource person, discussed about the Root Cause Analysis and various Root Cause Analysis tools for effective problem solving.

Day 12: On this session, another improvement tool "Lean Tools" were discussed with students. Resource person discussed various tools which helps the organization to control quality.

Day 13: Day 13<sup>th</sup> was on improvement phase of Six Sigma. In this session, resource person discussed how to select an optimum solution to the problem. Further, Export & Import Remote Access was also discussed.



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	Day 14: In this session, resource person discussed about the statistical process control. He discussed SPC tools and procedures can help an organization to monitor process behaviour, discover issues in internal systems, and find solutions for production issues.
	Day 15: In this session, resource person discussed various lean tools for process improvement. And their usability in different situations.
Outcome of Activity	It infuses a spike of excellence and self-discipline in the students. Six Sigma is beneficial to students because it will help prepare them for leadership roles when they enter the business world.

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72	PRIYA SINGH
73	PRIYESH KUMAR



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123	YOGESH KUMAR



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# CERTIFICATE

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CONVENER Mangalmay Institute of